



**New Hampshire Department of Health and Human Services
Vision Materials Volume Purchase Discount Program
RFP-2019-OMS-01-VISIO**

ADDENDUM #1

On March 16, 2018, the New Hampshire Department of Health and Human Services published a request for applications, requesting applications from vendors who are qualified to provide all eyeglass materials and servicing of such materials; including, but not limited to eyeglass lenses, frames, associated parts, cases and services related to the provision and maintenance of these materials.

The Department is publishing this addendum to:

- 1. Delete and replace Section 7 Proposal Outline and Requirements, Sub-Section 7.2 Outline and Detail, Paragraphs 7.2.2.7 through Paragraphs 7.2.2.11, with the following:**

7.2.2.7 Bidder's References

7.2.2.7.1 The Proposal must include relevant information about at least three (3) similar or related contracts or subcontracts awarded to the Bidder. Particular emphasis should be placed on previous contractual experience with government agencies. DHHS reserves the right to contact any reference so identified. The information must contain the following:

7.2.2.7.1.1 Name, address, telephone number, and website of the customer;

7.2.2.7.1.2 A description of the work performed under each contract;

7.2.2.7.1.3 A description of the nature of the relationship between the Bidder and the customer;

7.2.2.7.1.4 Name, telephone number, and e-mail address of the person whom DHHS can contact as a reference; and

7.2.2.7.1.5 Dates of performance.

7.2.2.8 Staffing and Resumes



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7.2.2.8.1 Each Bidder shall submit an organizational chart and a staffing plan for the program. For persons currently on staff with the Bidder, the Bidder shall provide names, title, qualifications and resumes. For staff to be hired, the Bidder shall describe the hiring process and the qualifications for the position and the job description. The State reserves the right to accept or reject dedicated staff individuals.

7.2.2.9 Subcontractor Letters of Commitment (if applicable)

If subcontractors are part of this proposal, signed letters of commitment from the subcontractor are required as part of the RFP. The Bidder shall be solely responsible for meeting all requirements and terms and conditions specified in this RFP, its Proposal, and any resulting contract, regardless of whether it proposes to use any subcontractors. The Bidder and any subcontractors shall commit to the entire contract period stated within the RFP, unless a change of subcontractors is specifically agreed to by the State. The State reserves the right to approve or reject subcontractors for this project and to require the Bidder to replace subcontractors found to be unacceptable.

7.2.2.10 License, Certificates and Permits as Required

This includes: a Certificate of Good Standing or assurance of obtaining registration with the New Hampshire Office of the Secretary of State. Required licenses or permits to provide services as described in Section 3 of this RFP.

7.2.2.11 Affiliations – Conflict of Interest

The Bidder must include a statement regarding any and all affiliations that might result in a conflict of interest. Explain the relationship and how the affiliation would not represent a conflict of interest.

7.2.2.12 Required Attachments

The following are required statements that must be included with the Proposal. The Bidder must complete the correlating forms found in the RFP Appendices and submit them as the "Required Attachments" section of the Proposal.

7.2.2.12.1 **Appendix A** - Bidder Information and Declarations: Exceptions to Terms and Conditions

7.2.2.12.2 **Appendix C** - CLAS Requirements

7.2.2.12.3 **Appendix D** – Budget

7.2.2.12.4 **Appendix E** – Personnel Sheet

7.2.2.12.5 **Appendix F** – Contract Monitoring Provisions



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7.2.2.12.6 Appendix H – Materials Cost Proposal Form

2. Delete and replace Appendix G, Historical Utilization of Services with the following:

**Appendix G
Historical Utilization of Services**

PROCEDURE CODE	DESCRIPTION	UNITS CY 2015	UNITS CY 2016	UNITS CY 2017
	Vision Services, frames purchases.			
V2020	U1 Eyeglass frames	4,315	7,911	4,157
V2100	Lens sphr single plano 4.00	1,496	2,722	1,160
V2101	Lens sphr single plano 4.00	107	234	95
V2102	Single visn sphere 7.12 - 20.00	24	37	13
V2103	Spherocylindr 4.00d/12 - 2.00d	3,386	6,949	3,873
V2104	Spherocylindr 4.00d/2.12 - 4d	416	772	357
V2105	Spherocylindr 4.00d/4.25 - 6d	70	100	44
V2106	Spherocylindr 4.00d/>6.00d	8	10	2
V2107	Spherocylindr 4.25d/12 - 2d	443	796	448
V2108	Spherocylinder 4.25d/2.12 - 4d	92	155	86
V2109	Spherocylindr 4.25d/4.25 - 6d	21	37	18
V2110	Spherocylindr 4.25de-over 6d	1	4	4
V2111	Spherocylindr 7.25d/.25 - 2.25	55	141	85
V2112	Spherocylindr 7.25d/2.25 - 4d	30	44	34
V2113	Spherocylindr 7.25d/4.25 - 6d	10	4	3
V2114	over 12.00d	19	29	14
V2115	Lens lenticular bifocal		2	
V2121	Lenticular lens, single	4	2	
V2200	Lens sphr bifoc plano 4.00d	446	795	459
V2201	Lens sphr bifoc 4.12 - 7.0	24	38	23
V2202	Lens sphr bifoc 4.00d/7.12 - 2.0	5	12	1
V2203	Lens sphr bifoc 4.00d/.1	1,863	2,888	1,787
V2204	Lens sphr bifoc 4.00d/2.1	164	193	137
V2205	Lens sphr bifoc 4.00d/4.2	20	21	17
V2206	Lens sphcy bifocal 4.00d/ove	2		2
V2207	Lens sphr bifoc 4.25 - 7d/	126	183	128
V2208	Lens sphr bifoc 4.25 - 7/2	26	36	25
V2209	Lens sphr bifoc 4.25 - 7/4	6	7	9
V2211	Lens sphr bifoc 7.25 - 12/.25	31	34	19



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V2212	Lens sphr bifoc 7.25 - 12/2.2	10	9	10
V2213	Lens sphcyl bifo 7.25 - 12/4.2		2	
V2214	Lens sphcyl bifocal over 12.	1	3	2
V2219	Lens bifocal seg width over		1	
V2220	Lens bifocal add over 3.25d	28	12	6
PROCEDURE CODE	DESCRIPTION	UNITS CY 2015	UNITS CY 2016	UNITS CY 2017
V2221	Lenticular lens bifocal		8	
V2300	Lens sphere trifocal 4.00d		4	
V2303	Lens sphcy trifocal 4.0/.12-		10	12
V2304	Lens sphcy trifocal 4.0/2.25		2	
V2307	Lens sphcy trifocal 4.25 - 7/2		3	2
V2311	Lens sphc trifo 7.25-12/.25-			
V2319	Lens trifocal seg width > 28			
V2410	Lens variab asphericity sing		2	
V2715	Prism lens/es	84	96	111
V2744	Tint photochromatic lens/es	8	2	
V2745	Tint any color/solid/grad		2	2
V2750	Anti-reflective coating	1		
V2755	UV lens/es	20		
V2762	Polarization, any lens	2		
V2783	Lens, >= 1.66 p/>=1.80 g	4	4	
V2784	Lens poly carb or equal	6,739	14,136	8,219
V2799	Misc Vision Item or Service	9	132	
TOTALS		20,116	38,584	21,364
3 year Total				80,064

3. Delete and replace Appendix H, Materials Cost Proposal Form with the following:

**Appendix H
Materials Cost Proposal Form**

Procedure Code	Procedure Description	Proposed Unit Cost SFY 2018	Proposed Unit Cost SFY 2019	Proposed Unit Cost SFY 2020
V2020	VISION SVCS FRAMES PURCHASES			
V2025	Deluxe Frame CMS: 100-04, 1, 30.35			
V2100	SP SV PLANO TO + OR - 4.00			
V2101	SP SV +OR - 4.12 TO 7.00			
V2102	SP SV + OR - 7.12 TO 20.00			



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V2103	SP/CYL SV PL-4.00 SPH - .12-2.00 CYL			
V2104	SP/CYL SV PL-4.00 SPH - 2.12-4.00 CYL			
V2105	SPH/CYL SV PL-4.00SPH-4.25-6.00 CYL			
V2106	SPH/CYL SV PL-4.00SPH-OVER 6.00 CYL			
V2107	SPH/CYL SV 4.25-7.00SPH,.12-2.00 CYL			
V2108	SPH/CYL SV 4.25-7.00SPH, 2.12-4.00 CYL			
V2109	SPH/CYL SV 4.25-7.00SPH, 4.25-6.00 CYL			
V2110	SPH/CYL SV 4.25-7.00SPH, OVER 6.00 CYL			
V2111	SPH/CYL SV 7.25-12.00SP, .25-2.00 CYL			
V2112	SPH/CYL SV 7.25-12.00SP, 2.25-4.00 CYL			
V2113	SPH/CYL SV 7.25-12.00SP, 4.25-6.00 CYL			
V2114	SPH/CYL SV OVER 12.00, ANY CYL			
V2115	LENTICULAR, MYODISC SV			
V2118	ANISEIKONIC LENS SV			
V2121	LENTICULAR, SV			
V2199	NOT OTHERWISE CLASSIFIED SV			
V2200	SPH BIF, PLANO TO+OR -4.00			
V2201	SPH BIF, +OR-4.12-7.00			
V2202	SPH BIF, +OR-7.12-20.00			
V2203	SPH/CYL BIF, PL-4.00SP-.12-2.00 CYL			
V2204	SPH/CYL BIF, PL-4.00SP- 2.12-4.00 CYL			
V2205	SPH/CYL BIF, PL-4.00SP-4.25-6.00 CYL			
V2206	SPH/CYL BIF, PL-4.00SP-OVER6.00 CYL			
V2207	SPH/CYL BIF, 4.25-7.00SP- .12-2.00 CYL			
V2208	SPH/CYL BIV, 4.25-7.00SP-2.25-4.00 CYL			
V2209	SPH/CYL BIF, 4.25-7.00SP-4.25-6.00 CYL			
V2210	SPH/CYL BIF, 4.25-7.00SP-OVER 6.00 CYL			
V2211	SPH/CYL BIF, .7.25-12.00SP, 12-2.00 CYL			

Procedure Code	Procedure Description	Proposed Unit Cost SFY 2018	Proposed Unit Cost SFY 2019	Proposed Unit Cost SFY 2020
V2212	SPH/CYL BIF, 7.15-12.00SP, 2.25-4.00 CYL			
V2213	SPH/CYL BIF, 7.12-12.00SP-4.25-6.00 CYL			
V2214	SPH/CYL BIF, OVER +OR -12.00, ANY CYL			



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V2215	LENTICULAR, MYODISC BIF			
V2218	ANISEIKONIC LENS BIF			
V2219	BIF SEG OVER 28mm			
V2220	BID ADD OVER 3.25			
V2221	LENTICULAR, BIF			
V2299	LENS BIFOCAL SPECIALTY			
V2300	SPH, TRIFOCAL PL-+OR -4.00			
V2301	SPH, TRIFOCAL +OR -4.12-7.00			
V2302	SPH, TRIFOCAL +OR -7.12-20.00			
V2303	SPH/CYL TRI, PL-4.00SP-, 12-2.00 CYL			
V2304	SPH/CYL TRI,PL-4.00SP -2.25-4.00 CYL			
V2305	SPH/CYL TRI,PL-4.00SP-4.25-6.00 CYL			
V2306	SPH/CYL TRI,PL-4.00SP-OVER 6.00 CYL			
V2307	SPH/CYL TRI,4.25-7.00SP-.12-2.00 CYLS			
V2308	SPH/CYL TRI,4.25-7.00SP-2.25-4.00 CYL			
V2309	SPH/CYL TRI,4.25-7.00SP,4.25-6.00 CYL			
V2310	SPH/CYL TRI 4.25-7.00SP, OVER 6.00 CYL			
V2311	SPH/CYL TRI 7.25-12.0P-2.25-4.00 CYL			
V2312	SPH/CYL TRI 7.25-12.00SP-2.25-4.00 CYL			
V2313	SPH/CYL TRI 7.25-12.00SP-425-6.00 CYL			
V2314	SPH/CYL TRI OVER+OR-12.00SP ANY CYL			
V2315	LENTICULAR, MYODISC TRI			
V2318	ANISEIKONIC LENS TRI			
V2319	TRI SEG OVER 28mm			
V2320	TRI ADD OVER 3.25			
V2321	LENTICULAR, TRI			
V2399	SPECIALTY TRI BY REPORT			
V2410	VARIABLE ASPHERICITY LENS SV, FULL SHIELD			
V2430	VARIABLE ASPHERICITY LENS BIF, FULL SHIELD			
V2499	VARIABLE SPHERICITY LENS OTHER BY REPORT			
V2700	BALANCE			
V2710	SLAB BALANCE			
Procedure Code	Procedure Description	Proposed Unit Cost SFY 2018	Proposed Unit Cost SFY 2019	Proposed Unit Cost SFY 2020
V2715	PRISM			
V2718	PRESS ON PRISM			



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V2730	SPECIAL BASE CURVE			
V2744	TINT PHOTOCHROMATIC			
V2745	TINT ANY COLOR			
V2750	ANTI-REFLECTIVE COATING			
V2755	UV			
V2756	EYE GLASS CASE			
V2760	SCRATCH RESISTANT COATING, PER LENS			
V2761	MIRROR COATING, ANY TYPE, SOLID, GRADIENT OR EQUAL, ANY LENS			
V2762	POLARIZATION			
V2770	OCCLUDER			
V2781	PROGRESSIVE LENS, PER LENS			
V2782	HI-INDEX 1.54 TO 1.65 PL 1.60 TO 1.79 GLASS			
V2783	HI-INDEX 1.66 TO 1.66 PL OR ≥ 1.80 GLASS			
V2784	POLYCARBONATE			
V2788	PRESBYOPIA CORRECTING FUNCTION OF INTRAOCULAR LENS, CMS: 100-04,32,120.1; 100-04,32,120.2			
V2799	MISC. VISION SERVICES			
TOTALS				
3 year Total				

1.